

# Abolfazl Zohoorian

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## Summery

A versatile, self motivated, confident and fully qualified accountant who has 9+ years experience in the fields of financial accounting, tax audit, transfer pricing, study and research on tax accounting and a variety of financial matters, skilled in design and development of systems, programming and website design and administration that has a patent in electricity generation, author of a book in psychology, several papers in accounting and taxation and perfect experience in strategic management. Possess a master's degree in accounting with thesis in applying Artificial Neural Networks and Chaos Theory to risk assessment of tax-returns. Abolfazl is ambitious by nature and keen to get to the top of his profession. He has the ability and willingness to take on financial leadership and is certain to be a key member of any financial team that he joins. One of his greatest strengths is his ability to prioritize workloads to meet challenging deadlines. On a personal level, he has the ability to build relationships in a multi-cultural environment and across various offices.

## Qualifications

### Accounting

- **Design and development of Accounting Information System (AIS):** Design components of an AIS all work together to collect, store, manage, process, retrieve, and report their financial data.
- **Tax Accounting:** Prepare of tax-returns as well as tax planning for future taxable years.
- **Financial Accounting:** Record, summarize, and present financial transactions in financial statements.
- **Managerial Accounting:** Identify, measure, analyze, interpret, and communicate information for the pursuit of an organization's goals.
- **Cost Accounting:** Assist management in making decisions of an organization by determine the costs of products, processes and projects and provide analysis of cost behavior, cost-volume-profit relationships, budgeting and revenues and transfer pricing and more.
- **Budgetary Accounting:** Measure the planned acquisitions and usage of economic resources in the future.

### Audit

- **Tax Audit:** Examine tax returns to verify income and deductions that are accurate.
- **Financial Audit:** Evaluate organization's financial reports and financial reporting processes to assurance that financial statements are accurate and complete.
- **Risk Management:** Provide financial, operational and compliance and Information Systems audits.
- **Performance Audit:** Analysis of operations to help improve performance, reduce costs and make informed data-driven decisions.

### Enterprise Resource Planning (ERP)

- Administration ERP operations with a view to achieve business objectives and ensure optimum utilization of available resources.

### Project Management

- Apply knowledge, skills, tools, and techniques to project activities to meet the project requirements to bring a unique focus shaped by the goals, resources and schedule of the project.

## Research and Development (R&D)

- Apply Artificial Neural Network (ANN) to effectively analyze to understand and simulate the non-linear behavior of variables and using valuable performance assessment tools for decision makers.
- Financial analysis, simulate financial and economic situations of investment projects.
- Plan for data collection, analysis, report and deployment to support accurate and insightful institutional research and decision making.
- Develop advanced econometric models.
- Design and development of processes.
- Software Developer.
- Perform web hosting and script installation
- Design, administration and development of websites
- Administration of Web Content Management Systems (WCMS)

# Skills

## Software

- **Accounting Software:** Sage Peachtree Accounting, QuickBooks, SAP, FreshBooks and Microsoft Dynamics and Iranian MIS solutions included Rayvarz, Hamkaran System, Borhan System Pasargad and Rahavard-e-Novin a software for technical & fundamental analysis for stocks exchange
- **Business Intelligence:** Oracle Business Intelligence
- **Project Management:** Oracle's Primavera and Microsoft Project
- **Research:** MATLAB, E-Views, Maple, SPSS and COMFAR III
- **Planning:** MS Visio and ConceptDraw MINDMAP
- **Programming language:** C, C# .NET, SQL, VB .NET, PHP, CSS and HTML
- **Web Control Panel:** cPanel and DirectAdmin
- **Web Publishing Platform:** Joomla, Wordpress, Drupal, MyBB and Phpfox
- **Product Design Solution:** CATIA, Solidworks and AutoCAD Mechanical
- **Electronic Software:** Altium Designer, OrCAD, Pspice and CircuitWorks
- **Graphics Design and Editing:** Adobe Photoshop and InDesign
- **Other:** Microsoft Word, Excel, Access, PowerPoint, FrontPage and Outlook

## Languages

- **Persian(Farsi):** Native
- **Azeri(Turkish):** Near Native
- **English:** Advanced
- **French:** Intermediate
- **Russian:** Elementary
- **Arabic:** Elementary

## Personal Skills

- Design and development of innovative systems
- Ability to solve problems
- Attention to detail
- Negotiation skills
- Ability to learn things fast
- Responsible and accountable

# Education

<b>Master's Degree: Accounting</b> Islamic Azad University, South Tehran Branch	<b>2010</b> Tehran, Iran
<b>Bachelor's Degree: Accounting – Tax Accounting</b> Collage of Economic Science	<b>2004</b> Tehran, Iran
<b>Pre-University Certification: Mathematical Sciences</b> Sama Pre-University	<b>2000</b> Mashhad, Iran
<b>High School Diploma: Mathematics &amp; Physics</b> Shahed Sarallah High School	<b>1999</b> Mashhad, Iran

## Patent

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**Generator of Alternating Current with High Voltage** 2001  
Abolfazl Zohoorian State Organization for Registration of Deeds and Properties

## Proposals

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**Individuals None-Tax Liability Certificate System** 2015  
Submitted to the Secretariat of the System for Accepting and Evaluating Suggestions of INTA  
Abolfazl Zohoorian

**Adding Voluntary Tax Prepayment Ability to Automated Teller Machines, Point of Sales, Mobile Banking Software, Telephone Banks, structured Supplementary Data and Government's Websites** 2015  
Submitted to the Secretariat of the System for Accepting and Evaluating Suggestions of INTA  
Abolfazl Zohoorian

**E-Commerce Taxation by Electronic Trust Symbol** 2015  
Submitted to the Secretariat of the System for Accepting and Evaluating Suggestions of INTA  
Abolfazl Zohoorian

**Develop the Software of Agreements for the Avoidance of Double Taxation: Phase 1: Permanent Establishment Evaluation** 2014  
Submitted to the Secretariat of the System for Accepting and Evaluating Suggestions of INTA  
Abolfazl Zohoorian

**Cooperation of Elite Entrepreneurs** 2014  
Submitted to the System for Public Communications of Iranian Presidency office with Reg. No. 27368391403.  
Abolfazl Zohoorian

**National Think Tank** 2013  
Submitted to the System for Public Communications of Iranian Presidency office with Reg. No. 23152457003.  
Abolfazl Zohoorian

## Publication

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### Book

- “*Personality Evaluation System*”, Abolfazl Zohoorian, Author, Mashhad, Iran, 2006.

### Thesis (Unpublished)

- “*Assessment of Tax Returns Using Chaos Theory and Artificial Neural Networks*”, 2010.

### Papers

- “*Declaration Tax Audit Using Chaos Theory (Neural Networks)*”, Abolfazl Zohoorian, Roya Darabi PhD & Shokufeh Etebar, Archive Des Sciences, Vol. 65, No. 7, Switzerland, 2012.
- “*Relation between Modern Taxes and Religious Taxes*”, Abolfazl Zohoorian, Reza Rasouli Shemirani & Fereshteh Haj Mohammadi, Collected Papers of the 3<sup>rd</sup> Conference on Islamic Taxes: The Convergence of the New, Existing Conventional and the Islamic Taxes, Mofid University, Qom, Iran, 2011.
- “*Risk-Based Tax Audit Selection*”, Abolfazl Zohoorian, Presented and published in the Proceedings of the 4<sup>th</sup> Iranian Tax and Fiscal Policies Conference, Tehran. Also, paper Tax Research an Iranian Quarterly (Scientific – Research), New Series, Vol. 18, No. 8 (Serial No. 56), Tehran, Iran, 2010.
- “*Calculating Effective Tax Rate for Tehran Stock Exchange Listed Companies*”, Abolfazl Zohoorian, The Proceedings of the First Conference on Iranian Tax and Fiscal Policies, Iranian National Tax Administration, 2008.

# Work Experience

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## **Senior Tax Expert of Asia, Africa & Oceania Treaties Group of Tax Treaties & International Affairs Office at Iranian National Tax Administration**

March 2015 - Present (1 year 7 months)

- Develop a software for the inclusion of tax treaties (specially Double Taxation Avoidance Agreements- DTAs) in financial statements and tax returns
- Advice taxpayers to take advantage of the DTAs
- Research and study on cost-effectiveness of tax treaties (DTAs) included by Iran
- An Applied Report on France's Economy and Tax, 2015

## **Tax Expert of Technical and Professional Negotiations of Tax Treaties & International Affairs Office at Iranian National Tax Administration**

November 2013 - March 2015 (1 year 5 months)

- Designing and Administration of English section of INTA website (en.intamedia.ir)
- An Applied Report on Afghanistan's Economy and Tax, 2014
- Cooperation on holding international meetings, seminars and workshops of INTA, 2013 up to now

## **Tax Expert of Planning Group of Research and Process Improvement Bureau at Iranian National Tax Administration**

March 2010 - November 2013 (3 years 9 months)

- Action plan of INTA, 2012
- Analytical reports of Tax Revenues of tax head offices, 2012
- Research System of INTA, 2011
- Strategic Plan of INTA, 2010
- Design and Setup of Management Information System Database for tax head offices to evaluate performance and forecast indicators

## **Tax Expert of Research Affairs and Databases Group of Tax Research Department at Iranian National Tax Administration**

August 2008 - March 2010 (1 year 8 months)

- Analyze financial statements, stock exchange reports and financial indices for a number of industries and services to forecast their profit and net earnings ratios
- Study and research on how to assess tax compliance levels on the basis of financial accounting indicators
- Participate in providing information and statistics for the Tax Indices Periodical Reports
- Participate in organizing and re-classification of occupations in the book of Coefficients of Determination of Taxable Income based on the International Standard Industrial Classification (ISIC)
- Designing and Administration of Tax Research Department portal (taxresearch.ir)
- Financial analysis to calculate the coefficient for the determination of taxable income in the glass industry, 2009
- Cooperation on holding 5 Annual Conferences entitled Iranian Tax and Fiscal Policies, 2007-11
- Cooperation on holding 6 Annual Research Festivals entitled Tax and Public Finance Top Researches, 2006-11
- Cooperation on holding 3 annual conferences entitled Islamic Taxes, 2008 –11
- Cooperation on holding meetings and affairs related to the Research Council of INTA, 2006 – 11
- Referee of papers received for Iranian Tax and Fiscal Policies annual conference, 2006 up to now
- Referee of theses received for annual Tax and Public Finance Top Researches festival, 2007 up to now
- Referee of papers received for annual Islamic Taxes conferences, 2008 – 11
- Referee of theses received for the purpose of granting research sponsorships, 2007 up to now
- Provision of advisory services to clients willing to research on accounting & taxation, 2006 up to now

## **Tax Expert of Economic and Tax Policies Research Group of Tax Research Department at Iranian National Tax Administration**

February 2007 - August 2008 (1 year 7 months)

- Participate in writing Request for Proposal (RFP) of Risk-based Audit Selection (RAS) sub-project that defined by Tax Automation and Revenue Administration (TARA) Project for Iran (Deloitte)
- Study and research on adapting accounting standards with tax laws regulations
- Study accounting methods to write regulations for avoiding tax evasions and tax avoidance
- Participate in publishing the Iranian Tax Research Quarterly
- Designing and Administration of Tax Research Department portal (taxresearch.ir)

## Achievements

<b>Letter of Appreciation for the proposal entitled Individuals None-Tax Liability Certificate System</b>	<b>2015</b>
The Secretary of the System for Accepting and Evaluating Suggestions of INTA	
<b>Letter of Appreciation for the proposal entitled System of Agreements for the Avoidance of Double Taxation: Phase 1: Permanent Establishment Evaluation</b>	<b>2014</b>
The Secretary of the System for Accepting and Evaluating Suggestions of INTA	
<b>Letter of Appreciation writing a paper entitled Relation between Modern Taxes and Religious Taxes, with a look at Similarities</b>	<b>2008</b>
Iran's Deputy Minister of Economic Affairs and Finance and President of INTA	
<b>Letter of Appreciation for writing a paper entitled Calculating Effective Tax Rate for Tehran Stock Exchange Listed Companies</b>	<b>2007</b>
Iran's Deputy Minister of Economic Affairs and Finance and President of INTA	

## Professional Training

<b>The First International Conference on Industrial Management</b>	Iranian Scientific Association of Industrial Management	<b>2016</b>
<b>Base Erosion and Profit Shifting (BEPS) Tax Audit</b>	ATAIC & INTA	<b>2015</b>
<b>Developing a High Net Wealth Compliance Program</b>	INTA	<b>2014</b>
<b>A Contemporary Approach to Address the Hidden Economy (Cash Economy)</b>	IMF & INTA	<b>2014</b>
<b>Developing a Data Matching Capability</b>	IMF & INTA	<b>2014</b>
<b>Transfer Pricing, Fundamental Principles and International Developments</b>	INTA & Economic Cooperation Organization	<b>2014</b>
<b>Performance-based budgeting</b>	5 <sup>th</sup> International Conference of performance-based budgeting	<b>2013</b>
<b>Transfer Pricing Fundamental</b>	IMF & INTA	<b>2013</b>
<b>Auditing Small and Medium Sized Enterprises</b>	OECD Ankara Multilateral Tax Center	<b>2013</b>
<b>Transfer Pricing: European Approach</b>	INTA & The University of Ferrara (Italy)	<b>2012</b>
<b>Taxpayers Services</b>	IMF & INTA	<b>2012</b>
<b>Risk Management</b>	IMF & INTA	<b>2012</b>
<b>Change Management</b>	IMF & INTA	<b>2012</b>
<b>Introduction to the system of administration</b>	INTA	<b>2011</b>
<b>Value Added Tax Law</b>	INTA	<b>2009</b>
<b>Filing tax-returns and using tax exemptions</b>	INTA	<b>2009</b>
<b>Educational Conference of Pars Win Lib (Comprehensive Software of Library Portal)</b>	Pars Azarakhsh Co.	<b>2009</b>
<b>International Computer Driving License (ICDL) Justification Newcomers</b>	State Planning and Management Organization	<b>2008</b>
<b>Cash Management System (Payroll system)</b>	State Planning and Management Organization	<b>2007</b>
<b>Financial Accounting and Budget Management</b>	Rayvarz Co.	<b>2004</b>
	Rayvarz Co.	<b>2004</b>